CROSS MHDS

FY21 ANNUAL SERVICE & BUDGET PLAN



SUBMITTED **03/31/2020**

GEOGRAPHIC AREA: Clarke, Decatur, Lucas, Marion, Monroe, Ringgold and Wayne

APPROVED BY ADVISORY BOARD: 02/07/2020
APPROVED BY GOVERNING BOARD: 03/31/2020

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Introduction

The County Rural Offices of Social Services (CROSS) was formed under Iowa Code Chapter 28E to create a Mental Health and Disability Service (MHDS) Region in compliance with Iowa Code 331.390. The annual service and budget plan is a component of the Management Plan which includes three parts: Annual Service and Budget Plan, Annual Report and Policies and Procedures Manual in compliance with Iowa Administrative Code 441.25.

The FY2021 Annual Service and Budget Plan covers the period of July 1, 2020 to June 30, 2021. The Annual Service and Budget Plan includes local access points, targeted case management providers, crisis services, intensive mental health services, a description of the scope of services to be provided including core services, budget and financial provisions, and provider reimbursement provisions.

The Regional Governing Board is ultimately responsible for: (a) the advancement of a regional management plan; (b) the development of access to a regional service system for adults with mental illness, intellectual disabilities, developmental disabilities and brain injuries as well as to children with serious emotional disturbances; and (c) the administration of the non-Medicaid funded Mental Health Disability Services (MHDS) and children's behavioral health services as outlined in Iowa Code. The FY2021 CROSS Governing Board is comprised of the following membership.

<u>Member</u>	Representing	Voting Member
Marvin McCann	Clarke County Board of Supervisors	Yes
Bob Bell	Decatur County Board of Supervisors	Yes
Dennis Smith	Lucas County Board of Supervisors	Yes
Mark Raymie	Marion County Board of Supervisors	Yes
Denny Amoss	Monroe County Board of Supervisors	Yes
Ron Landphair	Ringgold County Board of Supervisors	Yes
Don Seams	Wayne County Board of Supervisors	Yes
Terrance Horn	Adults/Actively Involved Relatives of an Adult who Utilizes Mental	Yes
	Health and Disability Services (designated by the regional adult mental	
	health and disability services advisory committee)	
TBD	Parents/Actively Involved Relatives of a Child who Utilizes Children's	Yes
	Behavioral Health Services (designated by the regional children's	
	behavioral health services advisory committee)	
TBD	The Regional Education System (designated by the regional children's	Yes
	behavioral health services advisory committee)	
Conni Dunsmore	Optimae Life Services-Regional MHDS Adult Service Providers	No
	(designated by the regional adult mental health and disability services	
	advisory committee)	
TBD	Regional Children's Behavioral Health Service Providers (designated by	No
	the regional children's behavioral health services advisory committee)	

The CROSS Region Adult Advisory Committee is comprised of the following membership.

<u>Member</u>	Representing
Danielle O'Brien	Community Health Centers of Southern Iowa-Adult Service Provider
Cheryl Plank	Tenco-Adult Service Provider
Terrence Horn	Individual with lived experience
Maureen Schletzbaum	Family Member
Conni Dunsmore	Optimae Life Services-Adult Service Provider

Rachel Cecil	CROSS Region CEO, Board member appointee	
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The CROSS Region Children's Advisory Committee is comprised of the following membership. This committee is still in development at the time of the writing of this plan. It is anticipated that there will be full committee membership by 7/1/2020.

<u>Member</u>	Representing
TBD	Parents/Actively Involved Relatives of a
	Child who Utilizes Children's Behavioral
	Health Services
Angela Nelson Student Service Coordinator, Knoxville Community Schools	The Education System
Kimberly Elsberry School Counselor, Central Decatur School District	
Vicki Sickels ECI Director, Kids First Communities and Quad Counties 4 Kids	Early Childhood Advocates
Patricia PJ West MIECHV Program Manager Community Health Consultant,	Child Welfare Advocates
IDPH	
Rob Aikens, YESS	Children's Behavioral Health Service
	Providers
Kristi Dodson, Juvenile Court Officer	The Juvenile Court System
Dr. Wilson	Pediatricians
TBD	Child Care Providers
Rob Haley Ringgold County Sheriff	Local Law Enforcement
Kyle Keller Resource Officer, Knoxville Police Department	
Marvin McCann	Regional Governing Board

A. Local Access Points

An access point is a part of the *CROSS Region* service system that is trained to complete MHDS regional applications for persons with a disability.

CROSS has designated the following access points for adult mental health and disability services.

Access Point	Location	Contact Information
Clarke County CROSS Office	100 S. Main St. Osceola, IA 50213	641-414-2968
Decatur County CROSS Office	201 NE Idaho Leon, IA 50144	641-446-7178
Lucas County CROSS Office	125 South Grand Chariton, IA 50049	641-774-0423
Marion County CROSS Office	2003 N. Lincoln St. Knoxville, IA 50138	641-828-2238
Monroe County CROSS Office	1801 South B. St. Albia, IA 52531	641-932-2427
Ringgold County CROSS Office	109 West. Madison St. Mount Ayr, IA 50854	641-464-0691
Wayne County CROSS Office	101 North Lafayette Corydon, IA 50060	641-872-1301
Clarke County Hospital	800 S. Filmore St. Osceola, IA 50213	641-342-2184
Clarke County Public Health	144 W. Jefferson St. Osceola, IA 50213	641-342-3724
Community Health Centers of Southern Iowa (CHCSI) 6 locations		
Albia	117 South Main St. Albia, IA 52531	641-932-2065
Chariton	1711 Osceola Ave Chariton, IA 50049	641-774-8484
Corydon	215 West State St. Corydon, IA 50144	641-872-1750
Leon	302 NE 14 th St. Leon, IA 50144	641-446-2383
Lamoni	802 E Ackerly Lamoni, IA 50140	641-784-7911
Osceola	219 W. Washington St. Osceola, IA 50213	641-342-1742

Crossroads Mental Health	405 E McLane Osceola, IA 50213	641-342-4888
Decatur County Public Health	207 NE Idaho St. Leon, IA 50144	641-446-6518
Marion County Public Health	2003 N. Lincoln St. Knoxville, IA 50138	641-828-2238

CROSS has designated the following access points for children's behavioral health services to date. As the region continues development of the Children's System the access points may be expanded to include school and area education agencies partners.

Access Point	Location	Contact Information	
Clarke County CROSS Office	100 S. Main St. Osceola, IA 50213	641-414-2968	
Decatur County CROSS Office	201 NE Idaho Leon, IA 50144	641-446-7178	
Lucas County CROSS Office	125 South Grand Chariton, IA 50049	641-774-0423	
Marion County CROSS Office	2003 N. Lincoln St. Knoxville, IA 50138	641-828-2238	
Monroe County CROSS Office	1801 South B. St. Albia, IA 52531	641-932-2427	
Ringgold County CROSS Office	109 West. Madison St. Mount Ayr, IA 50854	641-464-0691	
Wayne County CROSS Office	101 North Lafayette Corydon, IA 50060	641-872-1301	
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Crossroads Mental Health	405 E McLane Osceola, IA 50213	641-342-4888	
Decatur County Public Health	207 NE Idaho St. Leon, IA 50144	641-446-6518	
Marion County Public Health	2003 N. Lincoln St. Knoxville, IA 50138	641-828-2238	

B. Service Coordination and Targeted Case Management

The following agencies provide service coordination and/or targeted case management for individuals in the CROSS Region.

Service Coordination Provider	Adult/Child/Both	Location	Contact Information
DHS Case Management	Both	400 SW 8 th St. Des Moines, IA	515-242-6877
		50319	
Amerigroup Iowa	Both	PO Box 71099	1-800-600-4441
		Clive, IA 50325	
Iowa Total Care	Both	636 E Grand Ave. Des Moines, IA	1-833-404-1061
		50309	
Capstone Behavioral Health IHH	Adult	1123 1st Ave E Suite 200 Newton,	641-375-3481
		IA 50314	
Crossroads Behavioral Health IHH	Adult/Child	1003 Cottonwood Rd. Creston,	641-782-8457
		IA 50801	
Southern Iowa Mental Health	Adult/Child	1527 Albia Rd. Ottumwa, IA	641-682-8772
Center		52501	
Youth Emergency Services and	Child	918 SE 11 th St. Des Moines, IA	515-282-9377
Shelter of Iowa		50309	
CROSS MHDS Disability Service	Both	Locations listed under section A.	Phone numbers listed under
Coordination			section A.

C. Crisis Planning

The following accredited crisis services are available to residents of the region for crisis prevention, response and resolution.

24 Hour Crisis Response

Provider	Location	Contact Information	
Community Health Centers of Southern Iowa	219 W. Washington St. Osceola, IA 50213	641-342-1742	
Integrated Telehealth Partners	1501 42 nd St. West Des Moines, IA 50266	641-855-270-3625	

24 Hour Crisis Hotline

Provider	Location	Contact Information
Your life Iowa	Online: https://yourlifeiowa.org/	855-581-8111

Crisis Evaluation

Provider	Adult/Child/Both	Location	Contact Information
Community Health Centers of	Adult	219 W. Washington St. Osceola,	641-342-1742
Southern Iowa		IA 50213	
Integrated Telehealth Partners	Both	1501 42 nd St. West Des Moines,	641-855-270-3625
		IA 50266	

Mobile Response

Provider	Location	Contact Information		
Community Health Centers of Southern Iowa	219 W. Washington St. Osceola, IA 50213	641-342-1742		

Crisis Stabilization Community-based Services

Provider	Adult/Child	Location	Contact Information
Not required until 7/1/2021			

Crisis Stabilization Residential Services

Provider	Adult/Child	Location	Contact Information
Community Health Centers of	Adult	219 W. Washington St. Osceola,	641-342-1742
Southern Iowa		IA 50213	
Southern Iowa Mental Health	Adult	1527 Albia Road Ottumwa, IA	641-814-8730
Center		52501	
Safe Harbor	Adult	PO Box 458 Woodward, IA 50276	515-438-2331

23-Hour Observation

Provider	Location	Contact Information		
Community Health Centers of Southern Iowa	219 W. Washington St. Osceola, IA 50213	641-342-1742		

Should an individual with established residency in the CROSS region access crisis services in another region, the CROSS Region will honor the contract the crisis provider holds with the home region in regards to payment.

D. Intensive Mental Health Services

The region has not yet designated a provider(s) as an **Access Center** that meet the requirements according to IAC 441—25.6(1) in a coordinated manner in one or more locations.

Provider	Location	Contact Information
Not required until 7/1/2021.		

The region has designated the following **Assertive Community Treatment (ACT)** teams which have been designated and meet the requirements in IAC 441—25.6(2).

Provider	Location	Contact Information		
Resources for Human Development	1514 N. Lincoln St. Knoxville, IA 50138	641-632-2678		

The region has not yet designated a **Subacute** service provider which meet the criteria and are licensed by the Department of Inspections and Appeals.

Provider	Location	Contact Information
Not required until 7/1/2021.		

The region has not yet designated an **Intensive Residential Service** provider which have been designated and meet the requirements in IAC 441—25.6(8):

Provider	Location	Contact Information
Not required until 7/1/2021		

E. Scope of Services & Budget and Financing Provisions

The table below identifies the scope of services offered by the CROSS Region. If there is not funding identified in a core service column, there may be multiple reasons for this. For some services there has not been a historical need for the region to fund these services. The reality of funding constraints also exists in regard to the region funds. There may be core services listed with no funding identified if that service requires a substantial investment in region funds to develop yet does not have local needs and data supporting the develop of said service. If an individual needs funding for a core service and meets eligibility requirements found in sections D & E of the CROSS Region policy and procedure manual, funding will be made available. Core services for children's behavioral health are identified by (**) after the service name. Eligibility guidelines for children's behavioral health services are in development at the time of the writing of this plan. It is anticipated that the guidelines will be located in sections D & E of the CROSS Region policy and procedure manual. The current version of the policy and procedure manual can be found online 2/18/2020 at: https://crossmentalhealth.org/wp-content/uploads/2015/01/policies-and-procedures.pdf. The region anticipates the updated version of the CROSS Region policy and procedure manual will be available on 7/1/2020 at www.crossmentalhealth.org

The region will utilize braided funding that includes county, regional, state and other funding sources as necessary and available to meet the service needs within the region.

Table A. Expenditures

FY 2021 Budget	CROSS MHDS Region	MI (40)	ID(42)	DD(43)	BI (47)	Admin (44)	Total
Core Domains							
COA	Treatment						
42305	Mental health outpatient therapy **	\$14,892					\$ 14,892
42306	Medication prescribing & management **	\$14,917					\$ 14,917
43301	Assessment, evaluation, and early identification **	\$139,000					\$139,000
71319	Mental health inpatient therapy-MHI	\$108,000					\$108,000
73319	Mental health inpatient therapy **	\$15,000					\$ 15,000
	Crisis Services	, ,,,,,,,,					, ,,,,,,,
32322	Personal emergency response system						_
44301	Crisis evaluation	\$130,000					\$130,000
44302	23 hour crisis observation & holding	\$45,672					\$45,672
44305	24 hour access to crisis response	\$130,000					\$130,000
44303	Mobile response **	\$45,672					\$45,672
44307	Crisis Stabilization community-based services **	\$250,000					\$250,000
	Crisis Stabilization residential services **	Î					
44313	Access Centers: start-up / sustainability	\$150,000					\$150,000
44396		\$91,840					\$ 91,840
	Support for Community Living Home health aide	4					
32320	Respite	\$6300					\$ 6,300
32325	Home & vehicle modifications						-
32328	Supported community living						-
32329	Intensive residential services	\$80,000	\$50,000	\$2,500			\$132,500
42329	intensive residential services	\$250,000					\$250,000
	Support for Employment Prevocational services						
50362							
50364	Job development						
50367	Day habilitation	\$10,000	\$4,000	\$3,000			\$17,000
50368	Supported employment	\$25,000		\$1,000			\$26,000
50369	Group Supported employment-enclave						
	Recovery Services						
45323	Family support	\$20,000					\$20,000
45366	Peer support	\$20,000					\$20,000
	Service Coordination						•
21375	Case management						
24376	Health homes						
	Sub-Acute Services						
63309	Subacute services-1-5 beds	\$25,000					\$25,000
64309	Subacute services-6 and over beds	\$75,000					\$75,000
3.13.33	Core Evidenced Based Treatment	, ,,,,,,					, 5,250

04422	Education & Training Services - provider competency	\$33,000					\$33,000
32396	Supported housing	\$185,000					\$185,000
42398	Assertive community treatment (ACT)	\$45,000					\$45,000
45373	Family psychoeducation	Ş43,000					Ş43,000
43373	Core Domains Total	\$1,909,293	\$54,000	\$6,500	\$	_	\$1,969,793
Mandated Serv	ires	\$1,303,233	ψ3 1,000	Ψ0,300	7		\$1,303,733
46319	Oakdale	¢E 400					¢5 400
	State resource centers	\$5,400					\$5,400
72319	Commitment related (except 301)	4					4
74XXX	Mental health advocate	\$112,000					\$112,000
75XXX	Mandated Services Total	\$46,918					\$46,918
	Mandated Services Total	\$164,318	\$ -	\$ -	\$	-	\$164,318
Additional Core	e Domains						
	Justice system-involved services						
25xxx	Coordination services						
44346	24 hour crisis line*						
44366	Warm line*						
46305	Mental health services in jails	\$25,020					\$25,020
46399	Justice system-involved services-other						
46422	Crisis prevention training	\$1,000					\$1,000
46425	Mental health court related costs						\$1,000
74301	Civil commitment prescreening evaluation						
74301	Additional Core Evidenced based treatment						
42266	Peer self-help drop-in centers						
42366	December 15 and a little 15 and 1500						
42397	Psychiatric rehabilitation (IPR) Additional Core Domains Total	4					4
		\$26,020	\$ -	\$ -	\$	-	\$26,020
Other Informat							
03371	Information & referral						
04372	Planning, consultation &/or early intervention (client related) **						
04377	Provider Incentive Payment	\$20,000					\$20,000
04399	Consultation Other						
04429	Planning and Management Consultants (non-client related)						
	Public education, prevention and education **	\$18,949					¢10.040
05373	Other Informational Services Total	¢20.040	\$ -	\$ -	\$	-	\$18,949
Community Living		\$39,949					\$39,949
Supports	Academic services						
06399	Services management	<u> </u>					
22XXX	Crisis care coordination	\$617,996					\$617,996
23376	Crisis care coordination Crisis care coordination other						
23399							
24399	Health home other	4					
31XXX	Transportation	\$86,250	\$3,000	\$4,000			\$93,250
32321	Chore services						
32326	Guardian/conservator						
32327	Representative payee						

32335	CDAC						
32399	Other support						
33330	Mobile meals						
33340	Rent payments (time limited)	\$5,000					\$5,000
33345	Ongoing rent subsidy						42,000
33399	Other basic needs	\$1,000					\$1,000
41305	Physiological outpatient treatment						¥1,000
41306	Prescription meds	\$3,000					\$3,000
41307	In-home nursing						ψο,σσσ
41308	Health supplies						
41399	Other physiological treatment						
42309	Partial hospitalization						
42303	Transitional living program						
42310	Day treatment						
42303	Community support programs						
42396	Other psychotherapeutic treatment						
43399	Other non-crisis evaluation						
44304	Emergency care						
44304	Other crisis services						
45399	Other family & peer support						
46306	Psychiatric medications in jail						
50361	Vocational skills training						
50365	Supported education						
50399	Other vocational & day services						
62000	RCF 1-5 beds (63314, 63315 & 63316)	\$20,000					¢20.000
63XXX	ICF 1-5 beds (63317 & 63318)						\$20,000
63XXX	SCL 1-5 beds	4					4
63329	Other 1-5 beds	\$10,000					\$10,000
63399	Community Living Supports	\$743,246	\$3,000	\$4,000	\$ -		
		, ,,	7 - 7	. ,	,		\$750,246
Other Congreg	ate Services Work services (work activity/sheltered work)						
50360	RCF 6 and over beds (64314, 64315 & 64316)	\$300,000					
64XXX	ICF 6 and over beds (64317 & 64318)	7300,000	\$23,725				\$323,725
64XXX	SCL 6 and over beds		_				
64329	Other 6 and over beds		\$40,000				\$40,000
64399	Other Congregate Services Total						
	Other Congregate Services Total	\$300,000	\$63,725	\$ -	\$ -		\$363,725
Administration							
11XXX	Direct Administration					\$465,167	\$465,167
12XXX	Purchased Administration					\$20,527	\$20,527
	Administration Total					\$485,694	\$485,694
					1		
	Regional Totals	\$3,181,826	\$120,725	\$10,500	\$ -	\$485,694	\$3,798,745
(45XX-XXX)Cou	inty Provided Case Management						

(46XX-XXX)Cou	unty Provided Services				
		·	·	·	
	Regional Grand Total				\$3,798,745

Transfer Numbers (Expenditures should only be counted when final expenditure is made for services/administration. Transfers are eliminated from budget to show true regional finances)

13951	Distribution to MHDS regional fiscal agent from member county	\$2,167,168
14951	MHDS fiscal agent reimbursement to MHDS regional member county	\$133,700

^{*24} hour crisis line and warm line are transitioning from additional core to state wide core services with state funding.

Table B. Revenues

FY 2021 Budget	CROSS MHDS Region		
Revenues			
	FY20 Projected Ending Fund Balance		\$2,456,142
	Local/Regional Funds		\$3,072,644
10XX	Property Tax Levied	\$3,072,644	
12XX	Other County Taxes	-	
16XX	Utility Tax Replacement Excise Taxes	-	
25XX	Other Governmental Revenues	-	
4XXX-5XXX	Charges for Services	-	
5310	Client Fees	-	
60XX	Interest	-	
6XXX	Use of Money & Property	-	
8XXX	Miscellaneous	-	
9040	Other Budgetary Funds (Polk Only)	-	
		-	
	State Funds		\$ -
21XX	State Tax Credits	-	
22XX	Other State Replacement Credits	-	
2250	MHDS Equalization	-	
24XX	State/Federal pass thru Revenue	-	
2644	MHDS Allowed Growth // State Gen. Funds	-	
29XX	Payment in Lieu of taxes	-	
		-	
	Federal Funds		\$ -
2344	Social services block grant	-	
2345	Medicaid	-	
	Other	-	
	Total Revenues		\$3,072,644

Total Funds Available for FY21	\$5,528,786
FY21 Projected Regional Expenditures	\$3,798,745

^{**}Core services for children with a serious emotional disturbance (SED)

				- • •- ·
Projected	Fund	Balance	as of 6	5/30/21

\$1,730,041

Table E. County Levies

County	2018 Est. Pop.	Regional Per Capita	FY21 Max Levy	FY21 Actual Levy	Actual Levy Per Capita
Clarke	9,423	39.13	368,722	\$368,722	39.13
Decatur	7,890	39.13	308,736	\$308,736	39.13
Lucas	8,645	39.13	338,279	\$338,279	39.13
Marion	33,407	39.13	1,307,216	\$1,307,216	39.13
Monroe	7,790	39.13	304,823	\$304,823	39.13
Ringgold	4,968	39.13	194,398	\$194,398	39.13
Wayne	6,401	39.13	250,471	\$250,471	39.13
Total CROSS Region	78,524		3,072,644	\$3,072,644	39.13

G. Financial Forecasting Measures

The following is a description of the financial forecasting measures used by the CROSS MHDS Region in the identification of service need and funding necessary for services.

The FY21 budget was developed by the CEO and CFO and submitted to the Governing Board for final approval. Utilization data from the Community Services Network, provider network, and strategic plan are reviewed annually as part of the budgeting process. The team also utilizes input gathered throughout the year from the Advisory Committee, provider groups, surveys and assessments to identify gaps and/or barriers in services or access. Developing an adequate budget is a balance between identifying trendline service utilization data and projections for services into the next year. Another factor that the region considers is the development and rollout of required core services, often the utilization of these services is unknown and uncertain at best. The region works closely with providers to identify the cost for startup of new services and utilization modeling to determine ongoing support potentially needed from the region.

Service additions and reductions:

The CROSS Region has made the difficult decision to no longer fund the I-Start program in FY21. The program while having numerous benefits and promising practices was not included in or identified as a core service, with looming funding and sustainability concerns the region could no longer continue to invest in the program while being required to start up and support programs that are required under the core service array.

In FY20 the services that will constitute the CROSS Region Access Center (once designated) were opened, these services include crisis assessment and evaluation, mobile crisis, 23 hour observation and holding, sobering, crisis stabilization residential service, subacute and peer support. Full utilization of services is not yet known, CROSS has worked very closely with the service provider to identify preliminary utilization numbers and rates of uninsured individuals being served to best identify the regions funding responsibility.

The FY21 budget includes funding for services yet to be developed by the region including but not limited to; intensive residential services and crisis stabilization community-based services. The region will be working during FY21 to identify the need, possible utilization as well as willingness to develop the new services among the provider network. There is also potential the region would contract with another MHDS Region to create and/or obtain access to such services.

Also new in FY21 is the addition of children's services to the budget. The region has forecasted children costs based upon the Legislative Services Agency (LSA) Fiscal Note dated 3/16/2019. While the fiscal note has received some criticism of cost estimates the Region felt this was the best available information at this time to be used as a starting point to estimate coverage rates and utilization for the children's system. Data from the report was extrapolated based on the census estimates of children in the CROSS Region as well as uninsured rates (CMS1500 data) and underinsured estimates. The Region was able to utilize historical costs for the Children's Coordinator position, as this employee was hired in FY20.

Funding & Sustainability Concerns

The region completes ongoing modeling and projection of regional funds. The following chart identifies the ending fund balance of the CROSS Region funds across the next several years if the region continues to fund services at the FY20 and FY21 levels. By fiscal year end FY23 the region will not be able to sustain built services ending with a -\$64,048.05 fund balance. This projection does not include building of new services over the next few years, potential changes in legislation or a state appropriation.

	End	ding Fund	Balances with Cu	rrent Levy		
4,000,000.00						
2,000,000.00	2,456,142.00 1,730,0	41.00				
-0.00		\$889,977.65	5 64,048.05)			
0 (2,000,000.00)	2	4	(\$1,13 % 036.10)	8	10	12
(4,000,000.00)		(\$2,313,986.50) (\$3,609,899.25)				
		(\$5,019,774.35)				
(6,000,000.00)					(\$6,543,611.80)	
(8,000,000.00)					(\$8,183	1,411.60)
(10,000,000.00)					(\$	9 ,933,173.75)
(12,000,000.00)						

H. Provider Reimbursement Provisions

The following is a description of the types of funding used by the CROSS Region.

• Fee for service: The Region will contract with MHDS providers whose base of operation is within the region. CROSS may also honor contracts that other regions have with their local providers or may choose to contract with providers outside of the region. A contract may not be required with providers that provide one-time or as needed services. A fee for service approach will be utilized in most provider contracts outlining the services to be provided and the rate of reimbursement. All payments will be based on a pre-authorized request for service authorization with the exception of court ordered payments, such as civil commitment costs and crisis services.

- Block grant payments: Limited block grants for specific activities where billing based on individuals is impractical (example: emergency services, 24-hour telephone response, etc.) The region may choose to utilize start up grant funding for new services issued through an RFP process.
- Compensation for a "system of care" approach: In FY 18, CROSS began implementing value-based contracting with the intention to begin transitioning from fee for service contracting to a value-based system. The ambition of the project is to recompence providers that yield better outcomes for the individuals served by their agency. The CROSS Regional Board has approved allocation of \$20,000 towards value-based contracting for FY 21. Value Based contract dollars are awarded based on each agency's overall evaluation percentage of applicable outcome areas. After the data is validated by chart review, the providers will receive a percentage of the \$20,000 based on outcome measurements. Providers who score below acceptable outcome levels are required to submit an improvement plan. Providers receiving value-based dollars are also required to submit to the Region how those dollars will be utilized. At least 75% of the dollars awarded must be paid directly to direct staff and direct support supervisors.
- Use of nontraditional providers: When a non-traditional provider arrangement is more appropriate than a fee for service approach with a contracted provider, the Coordinators of Disability Services will work with the region's CEO to request such arrangements. A non-traditional provider may be an individual, organization and/or business who delivers services in the consumer's home and/or other community setting. Non-traditional providers typically are individuals, organizations, or businesses which do not provide MHDS services as a part of their normal business. These services are not to provide treatment but are supportive and may be rehabilitative in focus, and are initiated when there is a reasonable likelihood that such services will benefit the consumer's functioning, assist them in maintaining community tenure, and act as an alternative way to achieve the consumer's stated goals or outcomes. A request for funding can be made by any consumer, or the consumer's authorized representative, to utilize non-traditional providers for services as approved in the Regional Management Plan. Non-traditional providers may be subject to certain licensing, certification, accreditation or other state approval standards.
- Incorporation of all funding sources for individuals including Medicaid:
 The Region is responsible for ensuring that MHDS services are available to all residents of the region regardless of funding source. The CROSS Region will ensure that individuals apply for all funding sources prior to accessing regional funding, including private insurance, Medicaid, Medicare and other funding mechanisms to help individuals and their families optimally achieve goals to live, work, and recreate in integrated communities of their choice.